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## NGUYEN THI HAI CHI

Partner  
LL.B, LL.M

Ms. Nguyen Thi Hai Chi has nearly 20 years of working experience in arbitration and corporate legal services.

Chi was the Secretary and then the Deputy Secretary General of the Vietnam International Arbitration Centre (VIAC). She has much experience in administering a large number of arbitration cases of various fields at VIAC to ensure the efficiency, compliance and integrity of the procedures under the VIAC Rules. In 2014, she was granted the Master of Law Degree in International Dispute Resolution by Queen Mary (University of London), one of the world leading universities in international dispute resolution training and became a member of the Chartered Institute of Arbitrators - Ciarb (UK). During working at VIAC, Chi actively participated in dispute resolution researches published by international publications such as World Arbitration Reports, Kluwer Law etc; shared experience in legal risk prevention and settlement for enterprises at seminars; gave lectures in dispute resolution by commercial arbitration for students; contributed to the drafting of legal documents such as Law on Enforcement of Civil Judgments, Civil Code, Law on Commercial Arbitration and Resolution on Guiding Law on Commercial Arbitration etc.

Chi also was the General Counsel for nearly ten years, in charge of managing in-house corporate legal services and corporate management consulting for National Payment Corporation of Vietnam (NAPAS) which operates a financial switching system connecting 64 members including banks and financial companies, 40 payment intermediaries, more than 200 enterprises and service suppliers. She has much practical experience in proceeding and supervising the implementation of corporate management framework; consulting for the Board of Directors and Executives in various legal issues arising from business operation. She contributed to the successful merger of Smartlink Card JSC into Banknetvn JSC to establish the Vietnamese unique switching system (NAPAS); participated in drafting the Circular on bank card operation and technically supported for the State Bank of Vietnam during TPP Negotiations.

Since 2023, Chi has been admitted to the Panel of Arbitrators of VIAC and participated in the arbitration proceedings as co-arbitrator or chairperson of the arbitral tribunal in several VIAC arbitrations.

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## Key areas of Expertise

- Corporate Management and Operation
- Commercial and Business Issues
- Contract Drafting and Negotiation
- Bidding and Construction
- Arbitration, Mediation and other ADR Methods
- M&A and Restructuring
- Banking and Finance
- E-Commerce, E-Payment
- Fintech

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## Experience

APRIL 2024 – PRESENT

**Partner / CDR Counsels**

NOVEMBER 2023 – MAR 2024

**Partner / TGT & Partners**

MAY 2023 – OCTOBER 2023

**Independent Consultant**

2018 – APRIL 2023

**Head of BOD's Secretariat / National Payment Corporation of Vietnam (NAPAS)**

SEP 2014 – 2017

**Head of Legal Department / NAPAS**

FEB 2010 – AUGUST 2014

**Deputy Secretary General, Member of Scientific Advisory Council / Vietnam International Arbitration Centre (VIAC)**

2005 – JAN 2010

**Staff of Legal Department/ Vietnam Chamber of Commerce and Industry (VCCI), Member of Secretariat/ VIAC**

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## Education

2013 - 2014

**LLM /Queen Mary, University of London, United Kingdom**

Major: International Dispute Resolution

1996 - 2000

**LLB / Hanoi Law University, Vietnam**

Major: Economic Law and International Law

2024

**PPP Certificate/ APMG International**

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## Remarkable cases

- Counsel advising and assisting a joint venture finance company in drafting a system of corporate management documents (Charter, Regulations, and technical guidelines) for the Board of Members, organizational and operational models.
- Preparing, organizing, conducting, and/or participating in company's GSM or BOM meetings.
- Counsel consulting and directly coordinating the merger process between Smartlink Card Services JSC and Vietnam National Financial Switching JSC (Banknetvn) into a unified card switching unit, Vietnam National Payment Joint Stock Company (NAPAS).
- Counsel consulting on M&A transactions between Korean investors and a Vietnamese wooden furniture business.
- Counsel consulting on M&A transactions between Singaporean investors and a Vietnamese property technology provider (Proptech).
- Counsel consulting on restructuring a business in the real estate sector under the parent - subsidiary model.
- Counsel consulting on structure and drafting sample contracts for Flexfit Joint Stock Company.
- Counsel consulting on dispute resolution for investors with the Industrial Park Management Board, in Hoa Binh province, Vietnam.
- Supporting for the State Bank of Vietnam during TPP negotiations on electronic payment services.

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## Associations

- Hanoi Bar
- MCIArb - Chartered Institute of Arbitrators
- Arbitrator - VIAC